Dear Hiring Manager,

I am writing to express my strong interest in the Director of Data Science position at Avetta. With my proven track record of leading successful ML initiatives and driving data science innovation, I am excited about the opportunity to contribute to Avetta's mission of revolutionizing supply chain risk management.

At KUNGFU.AI, I directly managed a team of 7 engineers while providing technical direction to a broader team of 15, delivering over $6M in enterprise ML solutions with 100% project success rate. I drove innovation by implementing cutting-edge solutions, including a BERT-based data harmonization system achieving 95% accuracy. This experience aligns directly with Avetta's need for both technical depth and strategic leadership in AI implementation.

My role as Program Director and Adjunct Professor at Georgetown University, where I drive program innovation serving 300+ students, has honed my ability to translate complex technical concepts for diverse audiences. This skill, combined with my experience developing organization-wide data science standards at KPMG, positions me well to foster best practices and drive the adoption of Generative AI across Avetta's R&D organization.

I am particularly drawn to Avetta's focus on using AI to enhance supply chain efficiency and risk management. My experience leading cross-functional teams and delivering impactful ML solutions across various industries has taught me how to align technical innovation with business objectives – a crucial skill for this role.

I would welcome the opportunity to discuss how my leadership experience and technical expertise could contribute to Avetta's continued growth and innovation in AI-powered supply chain solutions.

Best regards,   
Lawrence Gray, Ph.D.